Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private

2016

DLN: 93493319088977 OMB No 1545-0047

Open to Public

Department of the Treasury

Do not enter social security numbers on this form as it may be made public
 ▶ Information about Form 990 and its instructions is at www.IRS gov/form990

									Inspection		
			alendar year, or tax year beginn C Name of organization	ing 01-01-2016 , and ending	12-31-20	16	–				
□ Add	ck ıf ap dress cl me cha	-	AMERICANS FOR TAX REFORM				52-140		fication number		
□ Init Fin	tial retu al	urn	Doing business as								
□ Am	n/term ended	return	722 12TH STREET NW NO 4TH FL	I is not delivered to street address) Ro	om/suite		— E Telephoi (202) 7	ne number '85-0266			
⊔ Арі	piicatioi	n pending	City or town, state or province, counti WASHINGTON, DC 20005	ry, and ZIP or foreign postal code			G Gross re	eceipts \$ 5	5.702.190		
			F Name and address of principal	officer	н	a) Ict	his a group re	•	72,233		
			GROVER NORQUIST		''`		ordinates?	turri ror	□Yes ☑ No		
			722 12TH STREET NW NO 4TH FL WASHINGTON, DC 20005		н(b) Are	all subordina	tes	☐ Yes ☐No		
Tax	k-exem	pt status	☐ 501(c)(3) ☑ 501(c)(4) ◄ (1	nsert no)	527		uded? No " attach a	list (see	instructions)		
W	ebsite	e:► WW	/W ATR ORG	13 17(4)(2) 61			oup exemption		•		
(Forn	n of org	ganızatıon	✓ Corporation ☐ Trust ☐ Associ	ation ☐ Other ►	L Ye	ar of for	mation 1985	M State	of legal domicile DC		
Pa	rt I	Sum	marv								
GOVEIIIAIICE	A.	TRISAN	scribe the organization's mission or NATIONAL GRASSROOTS ORGANIZ/ NMENT AND RALLYING SUPPORT F	ATION FOCUSED ON INCREASING							
30 AG	2 (Check thi	is box ▶ ☐ if the organization disc	ontinued its operations or dispose	d of more	than 25	5% of its net a	ssets			
	3 1	Number o	of voting members of the governing	body (Part VI, line 1a)			•	3	3		
ACHVIUES &			of independent voting members of t	•	4	2					
Ž.			nber of individuals employed in cale	, , , ,			•	5	52		
124			nber of volunteers (estimate if nece	**				6	0		
	l		elated business revenue from Part \	, ,,			•	7a	+		
	В	Net unrei	ated business taxable income from	Form 990-1, line 34				7b			
		Contribut	work and grants (Part VIII June 1h)			-	Prior Year	045	Current Year		
₫	l		cions and grants (Part VIII, line 1h) service revenue (Part VIII, line 2g)		-		4,892,	0	5,663,481 0		
Ravenua	l	-	ent income (Part VIII, column (A), li		·			898	1,406		
ά	l		venue (Part VIII, column (A), lines 5		F			83,029 37,30			
			enue—add lines 8 through 11 (must		12)		4,975,		5,702,190		
			nd similar amounts paid (Part IX, co		/		112,		185,078		
	l		paid to or for members (Part IX, col					0	0		
s	l	•	other compensation, employee ben		-10)		1,648,	449	1,651,061		
Expenses			onal fundraising fees (Part IX, colum		·			0	0		
D CH	 b ⊺	Total fundr	raising expenses (Part IX, column (D), line	e 25) ▶999,124	r						
Ĭ	17 (Other exp	penses (Part IX, column (A), lines 1	1a-11d, 11f-24e)	- -		2,726,	818	2,386,004		
	18 7	Total exp	enses Add lines 13–17 (must equa	l Part IX, column (A), line 25)	Ī		4,487,	326	4,222,143		
	19 F	Revenue	less expenses Subtract line 18 from	n line 12	. [488,	646	1,480,047		
Net Assets of Fund Balances					E	Beginnır	ng of Current \	'ear	End of Year		
Bak	20 7	Total asse	ets (Part X, line 16)				11,682,	411	13,033,003		
2 2	21 7	Total liab	ulities (Part X, line 26)		. [2,581,	876	2,452,421		
عتر	22	Vet asset	s or fund balances Subtract line 21	from line 20			9,100,	535	10,580,582		
Jnder (nowl		lties of po and belie	ature Block erjury, I declare that I have examır ıf, ıt ıs true, correct, and complete								
iny K	. 1044161		*			2	2017-11-15				
Sign		Signati	ure of officer				Date				
lere		GROVE	R NORQUIST PRESIDENT								
			r print name and title								
			rint/Type preparer's name V ANDREW POWELL	Preparer's signature W ANDREW POWELL	Date 2017-1	1-15		PTIN P0131839	9		
Paic						s	elf-employed				
	oare	• <u> </u>	irm's name ► HALT BUZAS & POWELL irm's address ► 1199 N FAIRFAX ST 10TH				Firm's EIN ► 26 Phone no (703)				
Jse	Onl	y					none no (703)	000-1320			
_			ALEXANDRIA, VA 22314								
1ay t	he IRS	discuss	this return with the preparer shown	n above? (see instructions)				⊻ '	Yes 🗌 No		

Form	990 (2	016)						Page 2			
Par	t III	Statement	of Program Servic	e Accomplis	hments						
		Check if Sched	dule O contains a respo	nse or note to a	any line in this Part	III		🗹			
1	Briefly		rganization's mission								
AND		ATIONS OF GOV				OCUSED ON INCREASING F SMALLER GOVERNMENT AN					
2	Dıd th	e organization i	undertake any significa	nt program ser	vices during the yea	r which were not listed on					
	the pr	or Form 990 or	990-EZ?					☐ Yes ☑ No			
	If "Yes	s," describe the	se new services on Sch	iedule O							
3	Did the organization cease conducting, or make significant changes in how it conducts, any program										
	service	es?						🗌 Yes 🗹 No			
	If "Yes	s," describe the	se changes on Schedul	e O							
4	Sectio	n 501(c)(3) and		ns are required	to report the amou	ree largest program service nt of grants and allocations					
4a	(Code) (Expenses \$	440,092	including grants of \$	37,623) (Reve	nue \$)			
	See Ad	ldıtıonal Data		,		, , ,		·			
4b	(Code) (Expenses \$	710,768	including grants of \$	29,532) (Reve	nue \$)			
	See Ad	ldıtıonal Data									
4c	(Code) (Expenses \$	682,212	including grants of \$	24,206) (Reve	nue \$)			
	See Ad	lditional Data	, (
	(Code) (Expenses \$	580,451	including grants of \$	93,717) (Reve	nue \$)			
	EVENT:	S ATR HOSTS A N	MULTITUDE OF PRESS CON	IFERENCES, MEET	INGS, AND SPECIAL EV	ENTS HIGHLIGHTING THE YEAR	R'S WORK				
4d		program servic	es (Describe in Schedu 580,451 incli	ile O) uding grants of	¢ "	93,717) (Revenue \$					
	• •	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·		·	73,/1/) (Revenue \$)			
<u>4e</u>	Total	program serv	ice expenses >	2,413,5	23						

Section 501(c)(3) organizations.

or X as applicable

Page 3

No

Νo

No

Nο

Nο

Nο

No

Nο

Nο

Nο

Nο

Nο

Nο

No

Nο

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for public office? If "Yes," complete Schedule C, Part I 💆

to provide advice on the distribution or investment of amounts in such funds or accounts?

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10?

12a Did the organization obtain separate, independent audited financial statements for the tax year?

assessments, or similar amounts as defined in Revenue Procedure 98-19?

Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year?

Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right

Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation

Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its

d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses

the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🛸

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🕏

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

ın Part X, lıne 16? *If "Yes," complete Schedule D, Part IX* 😼

b Was the organization included in consolidated, independent audited financial statements for the tax year?

b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

foreign organization? If "Yes," complete Schedule F, Parts II and IV

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . .

14a Did the organization maintain an office, employees, or agents outside of the United States? . . .

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)

b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total

permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🕏 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX,

5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,

Did the organization receive or hold a conservation easement, including easements to preserve open space,

the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 🛸 🔒 Did the organization maintain collections of works of art, historical treasures, or other similar assets?

assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🛸

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11a

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12a

12b

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14a

14b

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Yes

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Nο

29

Yes

Page 4

Part IV	Checklist of Required Schedules (continued)	

25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.

instructions for applicable filing thresholds, conditions, and exceptions)

Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX.

b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . .

c Did the organization maintain an escrow account other than a refunding escrow at any time during the year

d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . .

that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?

officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV

301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I 🔧

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 🔧

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L,

Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"

b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and

Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?

Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member

Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part

An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

No

20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H . . .

20b Yes 21

20a

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II

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column (A), line 2? If "Yes," complete Schedule I, Parts I and III Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and

24a

Yes

24b 24c

Nο

No

Nο

Nο

Nο

24d 25a 25b 26 27

28a

28b

28c

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34

35a

35h

36

37

Yes

Yes

Form 990 (2016)

orm	990 (2016)			Page .
Par	t V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V		<u> </u>	
			Yes	No
	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 11			
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b	1		
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c		
	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by			
	this return	2b	Yes	
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note.If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	20	165	
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		No
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
b	If "Yes," enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			140
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	<u> </u>		
_		5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6 a	Yes	
	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6 b	Yes	
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and service provided to the payor?	7a		No
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		No
d	If "Yes," indicate the number of Forms 8282 filed during the year	-		
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8		
9a	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
0	Section 501(c)(7) organizations. Enter			
а	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
1	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)			
2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b			
.3	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
c	Enter the amount of reserves on hand			
4-	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
.4a	- in the organization received any payments for master tanning contract and year.			

orm 9	990 (2016)			Page 6
Part	8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions		nse to li	
	Check if Schedule O contains a response or note to any line in this Part VI	<u> </u>		✓
Sec	tion A. Governing Body and Management	—		
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 3		Yes	No
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 2			
	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6		No
	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No
b .	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8 a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8 b		No
	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue	: Code	-	
10-	Dul the accompany have been been been been been as officer.	10-	Yes	No
	Did the organization have local chapters, branches, or affiliates? If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,	10a		No
	and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the	10b		
	form?	11a	Yes	
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to	124	165	
	conflicts?	12b	Yes	
	Schedule O how this was done	12c	Yes	
	Did the organization have a written whistleblower policy?	13	Yes	
15	Did the organization have a written document retention and destruction policy?	14	Yes	
	The organization's CEO, Executive Director, or top management official	15a	Yes	
	Other officers or key employees of the organization	15a	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt			
	status with respect to such arrangements?	16b		
	List the States with which a copy of this Form 990 is required to be filed			
18	DC Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only)			
	available for public inspection Indicate how you made these available. Check all that apply			
19	☐ Own website ☐ Another's website ☑ Upon request ☐ Other (explain in Schedule O) Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year			
20	Policy, and financial statements available to the public during the tax year State the name, address, and telephone number of the person who possesses the organization's books and records ▶THE ORGANIZATION 722 12TH STREET NW NO 4TH FL WASHINGTON, DC 20005 (202) 785-0266			
				- /

organization and any related organizations

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII . Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the
- List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the
- organization, more than \$10,000 of reportable compensation from the organization and any related organizations List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest

compensated employees, and former such persons Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) (B) (C) (D) (F) (E) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless person compensation compensation hours per amount of other week (list is both an officer and a from related from the compensation organization organizations any hours director/trustee) from the for related (W- 2/1099-(W-2/1099organization and Ę, Former individual to or director Highest compensate organizations MISC) MISC) related nstitutional 豆 below dotted emplo organizations line) trustee ě Trustee Ť 24 00 (1) GROVER G NORQUIST Х Х 150,000 100,000 57,131 PRESIDENT 16 00 0 50 (2) PETER BALKIN Х 0 0 0 Х VICE PRESIDENT 0.50 0.50 (3) KAREN KERRIGAN Х Ω 0 Ω Χ SECRETARY 20 00 (4) MEGAN WORLEY Х 37,952 37,952 18,566 VP OF FINANCE 20 00 28 00 (5) CHRISTOPHER BUTLER Х 102,900 44,100 36,554 CHIEF OF STAFF 12 00 24 00 (6) PATRICK GLEASON Х 60.082 40.055 14.670 STATE AFFAIRS DIRECTOR 16 00 18 00 (7) JOHN KARTCH х 56,250 68,750 32,038 DIRECTOR OF COMMUNICATIONS 22 00 22 00 (8) PAUL BLAIR Х 55,946 45,774 15,698 STRATEGIC INITIATIVES DIRECTOR 18 00

Feli	Section A. Officers, Direct	Tors, Trustees	, key r	⊏mbi	ioye	es,	and	nigr	iest compensate	u Employees (CONT	.iriueu)	
	(A) Name and Title	(B) Average hours per week (list any plants	than o	Position (do not check more than one box, unless person is both an officer and a director/trustee)					(D) Reportable compensation from the organization (W-	(E) Reportable compensation from related organizations (V	compensat		ited f other sation the
		for related organizations below dotted line)	Individual trustee or director	Officer Institutional Trustee Individual trustee or director		key employee	Highest compensated employee	Former	2/1099-MISC)			organizati relate organiza	ed
											T		
				\vdash	\vdash						\dashv		
				\vdash	\vdash						+		
		<u> </u>	<u> </u>		ـــــ								
				†									
				\vdash	\vdash						\dashv		
1h 6	Sub-Total			Щ			<u> </u>		<u> </u>		\top^{\perp}		
	Fotal from continuation sheets to Pa	art VII, Sectio	n A .	• •			-				-		
	Total (add lines 1b and 1c)	•		<u></u>			▶		463,130	336,63	1		174,657
2	Total number of individuals (including of reportable compensation from the			e liste	ed a	bov	e) who	rece	eived more than \$1	00,000			
												Yes	No
3	Did the organization list any former of line 1a? <i>If "Yes," complete Schedule 3</i>			ee, k		mpl	oyee,	or his	ghest compensated	employee on	3		No
4	For any individual listed on line 1a, is organization and related organization: individual									n the			
_					•	•					4	Yes	
5	Did any person listed on line 1a receive services rendered to the organization									vidual for	5		No
	ection B. Independent Contract												
1	Complete this table for your five higher from the organization Report comper										npen	sation	
			$\overline{}$										

Name and business address

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

CAPITOL ALLIANCES

ASHBURN, VA 20147 BRAYNARD GROUP

GEORGETOWN, SC 29440

20130 LAKEVIEW CENTER PLAZA 300

compensation from the organization ▶ 3

PO BOX 100 CLIFTON, VA 20124 HSP DIRECT

PO BOX 1468

(B)

Description of services

PUBLIC AFFAIRS

IT SERVICES

DIRECT MAIL SERVICES

(C)

Compensation

Form **990** (2016)

131,500

129,924

123,000

Part \		I Statement of F	Revenue						raye 3
				a respo	onse or note to any	line in this Part VII	п		🗆
						(A) Total revenue	(B) Related or exempt function	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections
	12	a Federated campaigns	· .	1a			revenue		512-514
Contributions, Gifts, Grants and Other Similar Amounts	l,	b Membership dues .	•	1b					
3ra not	١,	c Fundraising events .		1c					
S. (d Related organizations		1d					
Giff ilar		e Government grants (con		1e					
S. E		F All other contributions, g		_ <u></u> -					
tio er S		and similar amounts not above		1f	5,663,481				
턜	١,	g Noncash contribution	s included						
Contr and C		ın lınes 1a-1f \$							
<u>ة</u> ك	ŀ	Total.Add lines 1a-1f			<u> </u>	5,663,481			
활	_				Busines	s Code			
Year	2a -			-					
Service Revenue	b	· 							
Š	C	-							
₹	d								
Iran	e f	All other program serv							
Program		Total.Add lines 2a-2f			_				
_		Investment income (inc			interest and other		T	1	1
	5	similar amounts)			,	1,40	06		1,406
		Income from investmen				>	22		27.222
	5	Royalties	(ı) Rea			37,23	33		37,233
	6a	Gross rents	(I) Kea	ı	(II) Personal	_			
	b	Less rental expenses							
	c	: Rental income or							
	لد.	(loss)	/I \			_			
	·	Net rental income or i	(i) Securit		(II) Other				
	7a	Gross amount	(I) Securit	.165	(II) Other				
		from sales of assets other							
		than inventory							
	b	Less cost or other basis and							
		sales expenses Gain or (loss)				_			
		Net gain or (loss)			•	-			
		Gross income from fur							
a n		(not including \$ contributions reported		of					
Other Revenue		See Part IV, line 18		a					
æ		Less direct expenses		Ь					
her		: Net income or (loss) fr			ents				
8	9a	Gross income from gai See Part IV, line 19		es					
				а					
		Less direct expenses		b					
		: Net income or (loss) fr		activit	ies >	7			
	10.	Gross sales of inventoi returns and allowances	ry, less						
				а					
		Less cost of goods so		Ь					
		Net income or (loss) fr Miscellaneous R		invent	Business Code				
	11	aMISC INCOME			90009	79 7	70		70
	b)			-				
	c	:							
		All other revenue .							
		• Total. Add lines 11a-1			•	7	70		
	12	Total revenue. See In	nstructions		• • • •	5,702,19	90	o	0 38,709 Form 990 (2016)
									Form 990 (2016)

Form 990 (2016)				Page 10
Part IX Statement of Functional Expenses			l-t l (A)	
Section 501(c)(3) and 501(c)(4) organizations must complete all co	-	,	lete column (A)	
Check if Schedule O contains a response or note to any	line in this Part IX			<u> ⊔</u>
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	160,078	160,078		
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16.	25,000	25,000		
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	231,513	156,285	45,950	29,278
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	1,199,388	860,621	177,446	161,321
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	26,192	18,817	3,863	3,512
9 Other employee benefits	89,927	39,980	42,486	7,461
10 Payroll taxes	104,041	74,747	15,344	13,950
11 Fees for services (non-employees)				
a Management				
b Legal	38,066	18,077	19,989	
c Accounting	33,747	7,252	26,495	
d Lobbying				
e Professional fundraising services See Part IV, line 17				
f Investment management fees				
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	263,421	259,315	2,508	1,598
12 Advertising and promotion	251,956	251,956		
13 Office expenses	202,751	64,694	128,080	9,977
14 Information technology	90,251	10,250	78,392	1,609
15 Royalties				
16 Occupancy	632,421	465,280	87,550	79,591
17 Travel	304,493	213,859	47,474	43,160
18 Payments of travel or entertainment expenses for any federal, state, or local public officials •				
19 Conferences, conventions, and meetings	281,021	202,252	76,181	2,588

51,730

9,266

574,635

4,046

403

-1,055,020

2,413,523

20,193

3,631

276,856

1,262

148

-244,352

809,496

283

899,289

-67,521

1,147

-188,135

999,124

Form 990 (2016)

16

72,206

12,897

899,289

783,970

6,455

567

-1,487,507

4,222,143

key employees		
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)		
7 Other salaries and wages	1,199,388	
Pension plan accruals and contributions (include section 401	26 192	

20 Interest . . .

23 Insurance . . .

c BAD DEBT

d TAXES

21 Payments to affiliates

expenses on Schedule O)

b FUNDRAISING ALLOCATION

a PRINTING & MAILING

e All other expenses

22 Depreciation, depletion, and amortization .

24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e

25 Total functional expenses. Add lines 1 through 24e 26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ▶ ☑ If following SOP 98-2 (ASC 958-720)

Page **11**

534,613

11,423,681

13.033.003

786,093

1.666.328

2,452,421

10.580.582

10,580,582

13.033.003

Form **990** (2016)

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34

10.322.917

11,682,411

853.654

1.728.222

2,581,876

9.100.535

9,100,535

11.682.411

Form 990 (2016)

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34

Liabilities 22

Fund Balances

Assets or 30

Net

Investments—program-related See Part IV, line 11

Total assets.Add lines 1 through 15 (must equal line 34) . . .

Escrow or custodial account liability Complete Part IV of Schedule D

key employees, highest compensated employees, and disqualified

Secured mortgages and notes payable to unrelated third parties

Unsecured notes and loans payable to unrelated third parties

complete lines 27 through 29, and lines 33 and 34.

Organizations that do not follow SFAS 117 (ASC 958), check here

and complete lines 30 through 34.

Capital stock or trust principal, or current funds

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Loans and other payables to current and former officers, directors, trustees,

Other liabilities (including federal income tax, payables to related third parties,

Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and

Intangible assets

Other assets See Part IV, line 11 .

Grants payable . . .

Deferred revenue . . .

Complete Part X of Schedule D

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Total liabilities and net assets/fund balances

Unrestricted net assets

Accounts payable and accrued expenses

Tax-exempt bond liabilities . . .

persons Complete Part II of Schedule L .

and other liabilities not included on lines 17-24)

Total liabilities. Add lines 17 through 25 .

		Beginning of year		End of year
1	Cash-non-interest-bearing	603	1	74,181
2	Savings and temporary cash investments	687,966	2	919,069
3	Pledges and grants receivable, net		3	
4	Accounts receivable, net	41,114	4	48,616
5	Loans and other receivables from current and former officers, directors			

trustees, key employees, and highest compensated employees Complete Part 5 II of Schedule L Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) 6 voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L Notes and loans receivable, net

Assets Inventories for sale or use . 8 4.798 9 32.843 Prepaid expenses and deferred charges .

10a Land, buildings, and equipment cost or other 1,364,516 basis Complete Part VI of Schedule D 10a 829,903 625.013 10c b Less accumulated depreciation 10b 11 Investments—publicly traded securities . 11 12 12 Investments—other securities See Part IV, line 11 .

Form	990 (2016)				Page 12
Par	t XI Reconcilliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				. 🗆
1	Total revenue (must equal Part VIII, column (A), line 12)	1		5	,702,190
2	Total expenses (must equal Part IX, column (A), line 25)	2		4	,222,143
3	Revenue less expenses Subtract line 2 from line 1	3		1	,480,047
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		9	,100,535
5	Net unrealized gains (losses) on investments	5		-	
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10		10	,580,582
Par	t XIII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				
				Yes	No
1	Accounting method used to prepare the Form 990				
•	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed of separate basis, consolidated basis, or both	on a			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate consolidated basis, or both	basıs,			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
С	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?		2c		No
	If the organization changed either its oversight process or selection process during the tax year, explain in Sche	dule O			

За

3b

Νo

Form **990** (2016)

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Audit Act and OMB Circular A-133?

Additional Data

Software ID:

Software Version: EIN: 52-1403587

Name: AMERICANS FOR TAX REFORM

Form 990 (2016)

(2010)

Form 990, Part III, Line 4a:

PLEDGE CAMPAIGN THE IDEA OF THE PLEDGE IS SIMPLE MAKE POLITICIANS PUT THEIR NO-NEW-TAXES RHETORIC IN WRITING THE TAXPAYER PROTECTION PLEDGE IS OFFERED TO EVERY CANDIDATE FOR OFFICE, STATE AND FEDERAL, AND ALL INCUMBENTS

Form 990, Part III, Line 4b: OUTREACH ATR USES ITS NETWORK OF PLEDGE SIGNERS AND WORKS WITH A COALITION OF LIKE-MINDED GROUPS TO PROMOTE PRO-TAXPAYER, SMALL GOVERNMENT

POLICIES

Form 990, Part III, Line 4c: ISSUE DEVELOPMENT AND EDUCATION, ATR WATCHES AND TRACKS POLICIES AND INITIATIVES BEYOND THE TRADITIONAL TAX INCREASE MODEL

efile GRAPHIC print - DO NOT PROCESS As Filed Data -

• Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C

Political Campaign and Lobbying Activities

OMB No 1545-0047

DLN: 93493319088977

Open to Public Inspection

Department of the Treasury Internal Revenue Service

EZ)

SCHEDULE C (Form 990 or 990-

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ. ▶Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

• Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B

 Section 527 organizations Complete Part I-A only If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then • Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B • Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then • Section 501(c)(4), (5), or (6) organizations Complete Part III Name of the organization **Employer identification number** AMERICANS FOR TAX REFORM 52-1403587 Complete if the organization is exempt under section 501(c) or is a section 527 organization. Part I-A Provide a description of the organization's direct and indirect political campaign activities in Part IV Political expenditures Volunteer hours Part I-B Complete if the organization is exempt under section 501(c)(3). Enter the amount of any excise tax incurred by the organization under section 4955 1 2 Enter the amount of any excise tax incurred by organization managers under section 4955 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes Was a correction made? ☐ Yes □ No h If "Yes," describe in Part IV Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3). 4.500 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities 3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b 4.500 4 Did the filing organization fileForm 1120-POL for this year? ✓ Yes □ No 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV (a) Name (b) Address (c) EIN (d) Amount paid from (e) Amount of political filing organization's contributions received funds If none, enter and promptly and -0directly delivered to a separate political organization If none, enter -0-3 5 For Paperwork Reduction Act Notice, see the instructions for Form 990 or 990-EZ. Schedule C (Form 990 or 990-EZ) 2016 Cat No 50084S

Schedule C (Form 990 or 990-EZ) 2016

Total lobbying expenditures

Grassroots ceiling amount (150% of line 2d, column (e))

Grassroots nontaxable amount

Grassroots lobbying expenditures

Return Reference

PART I-A, LINE 1

(b) (a) For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity Yes No Amount During the year, did the filing organization attempt to influence foreign, national, state or local legislation, 1 including any attempt to influence public opinion on a legislative matter or referendum, through the use of Volunteers? Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? Media advertisements? Mailings to members, legislators, or the public? Publications, or published or broadcast statements? Grants to other organizations for lobbying purposes? Direct contact with legislators, their staffs, government officials, or a legislative body? Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? Other activities? Total Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c) Part III-A (6). Yes No Were substantially all (90% or more) dues received nondeductible by members? 1 1 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 2 3 Did the organization agree to carry over lobbying and political expenditures from the prior year? Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6)Part III-B and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes." 1 Dues, assessments and similar amounts from members 1 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). 2a Current year h Carryover from last year 2b 2c С Total 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 3 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? 4 5 5 Taxable amount of lobbying and political expenditures (see instructions) Part IV **Supplemental Information** Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1 Also, complete this part for any additional information

CANDIDATES FOR FEDERAL OFFICE

Explanation

ENGAGED SOLELY IN THE MAKING OF INDEPENDENT EXPENDITURES SUPPORTING AND OPPOSING

efile GRAPHIC print - DO NOT PROCESS SCHEDULE D

As Filed Data -

Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990. OMB No 1545-0047

DLN: 93493319088977

Open to Public Inspection

(Form 990)

2

Department of the Treasury Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990. Internal Revenue Service Name of the organization **Employer identification number** AMERICANS FOR TAX REFORM 52-1403587 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b)Funds and other accounts 1 Total number at end of year 2 Aggregate value of contributions to (during 3 Aggregate value of grants from (during year) Aggregate value at end of year 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c C Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year > Number of states where property subject to conservation easement is located > 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 6 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(II)? □ No In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the

following amounts relating to these items

(i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

Revenue included on Form 990, Part VIII, line 1

Assets included in Form 990, Part X For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 52283D Schedule D (Form 990) 2016

Par	3111	Organizations Ma	intaining Col	ections of A	Art, Histo	orical T	reas	ures, or	Other	Similar As	sets (continue	d)
3		the organization's acquiction (s)	usition, accession	, and other re	cords, che	ck any of	f the fo	ollowing tl	hat are a	sıgnıfıcant u	se of its	s collecti	on
а		Public exhibition			C		Loar	or excha	inge prog	grams			
b		Scholarly research			•	· 🗆	Othe	er					
С		Preservation for future	generations										
4	Provide Part	de a description of the o	organization's coll	ections and ex	kplain how	they furt	her th	e organiz	ation's e	xempt purpo:	se in		
5	Durin	g the year, did the orga s to be sold to raise fun								nılar	□ Ye	es 🗆] No
Par	rt IV	Escrow and Custo Complete if the org X, line 21.			on Form 9	90, Par	t IV, I	ıne 9, or	reporte	ed an amou	nt on I	Form 99	90, Part
1a		e organization an agent, ded on Form 990, Part X		an or other inte	ermediary :	for contr	butior	ns or othe	r assets	not	☐ Ye	es 🗆] No
b	If "Y∈	es," explain the arranger	ment ın Part XIII	and complete	the follow	ng table		Γ		Aı	mount		
С	Begin	ning balance						Ī	1c				
d	Addıt	ions during the year							1d				
e	Dıstrı	butions during the year							1e				
f	Endın	ig balance							1f				
2a	Did th	- ne organization include a	an amount on Fo	rm 990, Part X	(, line 21, f	or escro	w or cı	ustodial a	ccount lia	ability?	□ Ye	- F] No
b	If "Ye	es," explain the arranger	ment in Part XIII	Check here if	the explar	ation ha	s beer	n provided	l ın Part :	XIII		г	
Pa	rt V	Endowment Fund	ls. Complete ıf	the organiza	ation answ	/ered "ነ	es" o	n Form 9	990, Pai	rt IV, line 1	0.		
				(a)Current ye	ear (l	Prior ye	ar	(c)Two ye	ars back	(d)Three yea	rs back	(e)Four	years back
	-	ing of year balance .											
		outions											
С	Net inv	estment earnings, gains	s, and losses										
d	Grants	or scholarships	•										
е		expenditures for facilitie ograms	es										
f	Admını	strative expenses .											
g	End of	year balance											
2	Provid	de the estimated percen	ntage of the curre	nt year end ba	alance (line	1g, colu	ımn (a)) held as	5				
а	Board	d designated or quasi-er	ndowment 🟲										
b	Perm	anent endowment 🕨											
С	Temp	orarily restricted endow	/ment ▶										
	The p	ercentages on lines 2a,	2b, and 2c shou	d equal 100%)								
3а		here endowment funds r nization by	not in the posses	sion of the org	janization t	hat are l	neld ar	nd admini	stered fo	r the		Ye	es No
	(i) ur	nrelated organizations										a(i)	
b		elated organizations .es" on 3a(ii), are the rela		s listed as req	 uıred on So	 :hedule l	۲۶ .	• •				a(ii) 3b	
4	Descr	ribe in Part XIII the inte	nded uses of the	organızatıon's	endowmer	nt funds							
Pai	rt VI	Land, Buildings, a											
	Descri	Complete If the org	ganization answ (a) Cost or oth (investme	er basıs (I	n Form 99 b) Cost or oth					m 990, Pari lepreciation		e 10. (d)Book v	/alue
12	Land												
	Buildin	F						+					
		old improvements				1 1	.20,824			603,766			517,05
		nent				-	43,692	-		226,137			17,55
е	Other												
Tota	I. Add	lines 1a through 1e (Co	lumn (d) must ed	ual Form 990	. Part X. co	lumn (B). line	10(c)).		>			534.61

Part VII Investments—Other Securities. Complete if the organ	nization answ	ered 'Yes' on Form	990, Part IV, line 11b.
See Form 990, Part X, line 12. (a) Description of security or category (including name of security)	(b)Book value		ethod of valuation d-of-year market value
(1)Financial derivatives	·	2032 01 211	a or year market value
(2)Closely-held equity interests	-		
(A)			
(B)			
(C)			
(D)			
(E)			_
(F)			
(G)			
(H)			
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)	•	ward Wad as Fare	o OOO Bart IV line 11 a
Part VIII Investments—Program Related. Complete if the organical See Form 990, Part X, line 13.	anization ansv	wered Yes on Forr	n 990, Part IV, line IIC.
(a) Description of investment (b)) Book value		ethod of valuation d-of-year market value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col (B) line 13) Part IX Other Assets. Complete if the organization answered 'Yes' on	Form 990. Par	t IV. line 11d See Fo	rm 990. Part X. line 15
(1) DUE FROM ATRF	•	,	(b) Book value 11,423,681
(1)			==, :==, :==
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col (B) line 15) Part X Other Liabilities. Complete if the organization answere	d 'Yes' on For	m 990. Part IV. lin	▶ 11,423,681 e 11e or 11f.
See Form 990, Part X, line 25. 1. (a) Description of liability		ok value	
(1) Federal income taxes	(2,23		
DEFERRED RENT AND LEASE INCENTIVES		1,661,418	
SUBLEASE DEPOSIT (3)		4,910	
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
	<u> </u>	1 666 330	
Total. (Column (b) must equal Form 990, Part X, col (B) line 25) 2. Liability for uncertain tax positions In Part XIII, provide the text of the fool	► cnote to the org	1,666,328 janization's financial s	
organization's liability for uncertain tax positions under FIN 48 (ASC 740) Che	ck here if the t	ext of the footnote ha	as been provided in Part XIII 🗹

1

2

e

3

5

1

2

b

d

3

4

C 5

Part XIII

Part XII

Schedule D (Form 990) 2016

Page 4

Amounts i Investmen b Other (De:

Donated services and use of facilities .

Prior year adjustments . .

Other (Describe in Part XIII) .

Add lines 2a through 2d .

Other losses .

Net unrealized gains (losses) on investments .

Donated services and use of facilities .

Recoveries of prior year grants
Other (Describe in Part XIII)
Add lines 2a through 2d
Subtract line 2e from line 1
Amounts included on Form 990, Part VIII, line 12, bu
Investment expenses not included on Form 990, Part
Other (Describe in Part XIII)
Add lines 4a and 4b

Total expenses and losses per audited financial statements . Amounts included on line 1 but not on Form 990, Part IX, line 25

Amounts included on line 1 but not on Form 990, Part VIII, line 12

Total revenue, gains, and other support per audited financial statements

ut not on line 1 t VIII, line 7b .

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

> 4a 4b

> > 2a

2b

2c

2d

2a

2b 2c

2d

Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

4c

						Γ
_			 	 	 	ı

2e	
3	
4c	
5	

2e

3

3	Subtract line 2e from line 1 .	3				
4	Amounts included on Form 990, F					
а	Investment expenses not include	d on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII) .		4b			
c	Add lines 4a and 4b				4c	
5	Total expenses Add lines 3 and 4	5				
Par	t XIII Supplemental Info	ormation				
		art II, lines 3, 5, and 9, Part III, lines 1a and 4 nes 2d and 4b, and Part XII, lines 2d and 4b			de any	addıtıonal ınformatıon
	Return Reference					
ee A	dditional Data Table					
			,			

Schedule D (Form 990) 2015

Page 5	Schedule D (Form 990) 2015
inued)	Part XIII Supplemental Information (co
Explanation	Return Reference

Schedule D (Form 990) 2016

Additional Data

Software Version:

EIN: 52-1403587

Name: AMERICANS FOR TAX REFORM

THAT THE ORGANIZATION HAS TAKEN NO UNCERTAIN TAX POSITIONS THAT QUALIFY FOR EITHER RECOGN

ITION OR DISCLOSURE IN THE ACCOMPANYING CONSOLIDATED FINANCIAL STATEMENTS

Supplemental Information

Return Reference	Explanation
	ATR IS EXEMPT FROM PAYMENT OF INCOME TAXES UNDER SECTION 501(C)(4) OF THE INTERNAL REVENUE CODE (IRC) INCOME FROM NONEXEMPT FUNCTIONS IS SUBJECT TO INCOME TAXES TO THE EXTENT THAT REVENUE EXCEEDS RELATED COSTS FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015, THERE WAS NO FEDERAL OR STATE INCOME TAX PROVISION RECORDED AS THERE WAS NO SIGNIFICANT UNRELATED BU SINESS INCOME MANAGEMENT HAS EVALUATED THE ORGANIZATION'S TAX POSITIONS AND HAS CONCLUDED

Software ID:

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493319088977 OMB No 1545-0047 SCHEDULE F Statement of Activities Outside the United States (Form 990) 2016 ► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16. Open to Public ► Attach to Form 990. ► See separate instructions. Department of the Treasury Inspection ▶ Information about Schedule F (Form 990) and its instructions is at www.irs.gov/form990. Internal Revenue Service Name of the organization **Employer identification number** AMERICANS FOR TAX REFORM 52-1403587 Part I General Information on Activities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 14b. For grantmakers. Does the organization maintain records to substantiate the amount of its grants and 1 other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? 2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States Activites per Region (The following Part I, line 3 table can be duplicated if additional space is needed) 3 (a) Region (b) Number of (c) Number of (d) Activities conducted in (e) If activity listed in (d) is a (f) Total expenditures offices in the employees, agents, region (by type) (e q, program service, describe for and investments and independent fundraising, program specific type of in region region contractors in services, investments, grants service(s) in region to recipients located in the region region) (1) See Add'l Data (2) (3) (4) (5) 10,647 3a Sub-total b Total from continuation sheets to Part I c Totals (add lines 3a and 3b) 10,647 For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50082W Schedule F (Form 990) 2016

(3) (4) (5) (6)

(7) (8) (9) (10) (11) (12)

(13) (14)

(15) (16) (17) (18) Page 3

Schedule F (Form 990) 2016

Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Part III Part III can be duplicated if additional space is needed. (a) Type of grant or assistance (c) Number of (b) Region (d) Amount of (e) Manner of cash (f) Amount of (h) Method of (g) Description

	recipients	casn grant	aispursement	non-casn assistance	or non-cash assistance	(book, FMV, appraisal, other)
(1)						
(2)						

			assistance	assistance	(book, FMV, appraisal, other)
(1)					
(2)					

Sche	dule F (Form 990) 2016		Page 4
Par	t IV Foreign Forms		
1	Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes,"the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	☑ No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)		
		☐ Yes	✓ No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations (see Instructions for Form 5471)		
	Corporations (see Instructions for Form 5471)	☐ Yes	✓ No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	Yes	☑ No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)		
		☐ Yes	✓ No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713)	□Yes	☑ No

Schedule F (Form 990) 2016						
Part V	Prov amo	pplemental Information vide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; punts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting chod); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide additional information (see instructions).				
Return Reference		Explanation				
PART I, LIN	VE.	GRANT RECIPIENTS SEND A FINAL REPORT ON THE EVENT THEY PUT TOGETHER, INCLUDING PARTICIPANT LIST AND PHOTOS GRANTS FOR TRANSLATION ARE MONITORED SIMPLY BY RECEIVING THE TRANSLATED REPORT				

Additional Data

INDIA

MALAYSIA

Software ID: Software Version:

EIN: 52-1403587

Name: AMERICANS FOR TAX REFORM

Form 990 Schedule F Part I - Activities Outside The United States

n

0

(a) Region	offices in the region	employees or agents in region	in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	is a program service, describe specific type of service(s) in region	for region
GERMANY	0			TRANSPORTATION, MEALS AND LODGING	9,221

COALITION LEADER

0 PROGRAM SERVICES -

COALITION LEADER

TRAINING WORKSHOP

TRAINING WORKSHOP

TRAINING WORKSHOP

0 PROGRAM SERVICES -

AND LODGING

TRANSPORTATION, MEALS

TRANSPORTATION, MEALS

AND LODGING

1,155

271

SCHEDULE G

Supplemental Information Regarding

Fundraising or Gaming Activities
Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a

OMB No 1545-0047

DLN: 93493319088977

Open to Public

Department of the Treasury

(Form 990 or 990-EZ)

Attach to Form 990 or Form 990-EZ.

ame of the organization	neaule G (Fo	rm 990 or	990-EZ) and its instructions is		entification number		
MERICANS FOR TAX REFORM					entineacion number		
				52-1403587			
Part I Fundraising Activities.Complete Form 990-EZ filers are not require				orm 990, Part IV, line	17.		
Indicate whether the organization raised fund	ls through	any of the	e following activities Check	all that apply			
a 🗹 Mail solicitations			e Solicitation of nor	n-government grants			
b Internet and email solicitations			f Solicitation of government grants				
c Phone solicitations			g 🔲 Special fundraising events				
d In-person solicitations							
2a Did the organization have a written or oral ag or key employees listed in Form 990, Part VII	() or entity	in connec	tion with professional fund	raising services?	′es □ No		
b If "Yes," list the ten highest paid individuals of to be compensated at least \$5,000 by the org	or entities (ganization	fundraise	rs) pursuant to agreement	s under which the fundrai	ser is		
(i) Name and address of individual or entity (fundraiser)	fundra cust con) Did iser have ody or trol of outions?	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization		
HSP DIRECT 13755 SUNRISE VALLEY DRIVE 450 HERNDON, VA 20171	Yes	No	1,033,774	129,924	104,000		
2							
3							
4							
5							
5							
7							
3							
otal		▶	1,033,774	129,924	104,000		
List all states in which the organization is regist	ered or lice	ensed to s	solicit contributions or has	been notified it is exempt	from registration or		

AL, AK, AR, AZ, CO, CT, FL, GA, IA, IL, KY, KS, LA, MD, MN, MS, MO, ME, NV, NH, NJ, MA, NC, OH, OK, OR, PA, SC, TN, UT, VA, WA, WV, WI, NM

	edule G (Form 990 or 990-EZ) 2016				Page 2
Pa	rt II Fundraising Events. Comple				
	than \$15,000 of fundraising e gross receipts greater than \$		gross income on Form	1 990-EZ, lines 1 and 6	bb. List events with
	gross receipts greater than \$	(a)Event #1	(b) Event #2	(c)Other events	(d) Total events
Revenue		(event type)	(event type)	(total number)	(add col (a) through col (c))
~					
	1 Gross receipts				
	2 Less Contributions				
	4 Cash prizes				
"	5 Noncash prizes				
Jse	6 Rent/facility costs				
Direct Expenses	7 Food and beverages				
ញ ដ	8 Entertainment				
)ire	9 Other direct expenses				
ш	10 Direct expense summary Add lines 4	through 9 in column (d)			
	11 Net income summary Subtract line 10				
Par	rt III Gaming. Complete if the org			V line 19 or reported	 more than \$15,000
	on Form 990-EZ, line 6a.				
Revenue		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col (a) through col (c))
æ	1 Gross revenue				
-se					
Expenses	2 Cash prizes				
Ä	3 Noncash prizes				
ect	4 Rent/facility costs				
<u>ā</u>	5 Other direct expenses				
		☐ Yes <u>%</u>	☐ Yes <u>%</u>	☐ Yes <u>%</u>	
	6 Volunteer labor	□ No	□ No	☐ No	
	7 Direct expense summary Add lines 2	through 5 in column (d)			
	8 Net gaming income summary Subtrac	t line 7 from line 1, colum	ın (d)	•	
9	Enter the state(s) in which the organizat	ion conducts gaming activ	ities		
э a	Is the organization licensed to conduct g	☐ Yes ☐ No			
b	If "No," explain				
10a	, , ,				
b	If "Yes," explain				
					F 000 000 F7\ 2016

Sche	dule G (Form 990 or 990-EZ) 2016					F	age 3
11	Does the organization conduct gaming	; activities with nonmember	rs?		□Yes	□No	
12	Is the organization a grantor, benefici- formed to administer charitable gamin		a member of a partnership or other entity		□Yes		
13	Indicate the percentage of gaming act	ivity conducted in			- 133		
а	The organization's facility			13a			%
b	An outside facility			13b			%
14	Enter the name and address of the pe	rson who prepares the orga	anization's gaming/special events books and r	ecords			
	Name						
	Address >						
15a	Does the organization have a contract revenue?	with a third party from wh	om the organization receives gaming		□Yes	□No	
b	If "Yes," enter the amount of gaming amount of gaming revenue retained b		ganization > \$ and th	ne			
С	If "Yes," enter name and address of the	ne third party					
	Name •						
	Address ►						
16	Gaming manager information						
	Name ► Gaming manager compensation ► \$						
	Description of services provided ►						
	☐ Director/officer	☐ Employee	☐ Independent contractor				
17	Mandatory distributions						
а	Is the organization required under sta retain the state gaming license?	te law to make charitable d	listributions from the gaming proceeds to		□Yes	Пио	
b	Enter the amount of distributions requ	ııred under state law dıstrıb	outed to other exempt organizations or spent				
	in the organization's own exempt activ		·				
Pai		.5c, 16, and 17b, as app	tions required by Part I, line 2b, column blicable. Also complete this part to provi				
	Return Reference	T	Explanation				
SCHI	DULE G, PART I, LINE 2B, COLUMN (V)		O PAID \$129,924 IN MAILING, PRINTING, LIS MODELING, AND DATABASE MAINTENANCE EX			ING,	

efile GRAPHIC print - DO	NOT PROCESS	As Filed Data -					DLN: 93493319088977
Schedule I (Form 990) Department of the Treasury Internal Revenue Service	Governments mplete if the organiza	Other Assistand and Individuals ation answered "Yes," o Attach to Form e I (Form 990) and its	s in the Unite on Form 990, Part IV 990.		OMB No 1545-0047 2016 Open to Public Inspection		
Name of the organization						Employer ident	ification number
AMERICANS FOR TAX REFORM						52-1403587	
Part I General Inform	ation on Grants	and Assistance					
1 Does the organization mai the selection criteria used					for the grants or assistance	e, and	☑ Yes ☐ No
2 Describe in Part IV the org	anızatıon's proceduı	res for monitoring the us	se of grant funds in the Ur	ited States			
		nestic Organizations a can be duplicated if add		nts. Complete if the or	rganızatıon answered "Yes"	on Form 990, Part IV, I	ine 21, for any recipient
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	
		=					
				Cat No 50055			4
ror Paperwork Reduction Act Notice	r Paperwork Reduction Act Notice, see the Instructions for Form 990.				P		Schedule I (Form 990) 2016

(3) (4)

Schedule I (Form 990) 2016

- (5)
- (6)

(7)

Part IV Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.

Explanation Return Reference

PART I, LINE 2 ATR MANAGEMENT REQUESTS REGULAR CONTACT BE MADE REGARDING USE OF GRANTS FUNDS REPORTS CAN BE GIVEN TO ATR VIA EMAIL, PHONE, IN FACE-TO-

FACE MEETINGS AND/OR WRITTEN REPORTS. IN THE CASE OF A CONTRIBUTION/GRANT FOR AN EVENT OR CONFERENCE, ATR STAFF AND/OR MANAGEMENT ATTEND THE EVENTS OR CONFERENCES

Page **2**

Additional Data

CITIZENS FOR LIMITED

MARBLEHEAD, MA 01945 AMERICAN CONSERVATIVE

WASHINGTON, DC 20005

TAXATION PO BOX 1147

UNION 1331 H ST NW

Software ID: **Software Version:**

EIN: 52-1403587

Name: AMERICANS FOR TAX REFORM

12,000

8,500

(a) Name and address or organization	(D) EIN	if applicable	grant	cash	(book, FMV, appraisal,	
or government			-	assistance	other)	

527

501(C)(4)

(h) Purpose of grant or assistance

GENERAL SUPPORT

GENERAL SUPPORT

(q) Description of

non-cash assistance

/LA ETNI

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

04-2633709

52-0810813

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 52-1096056 501(C)(4) 5.000 COALITIONS FOR AMERICA IGENERAL SUPPORT 603 FAIRWAY DR WEST CHESTER, PA 19382 TAXPAYER ASSOCIATION OF 93-1287270 35,000 GENERAL SUPPORT

501(C)(4) OREGON

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

PO BOX 23573 TIGARD, OR 97281

Schedule J

(Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
 ► Attach to Form 990.
 Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

DLN: 93493319088977OMB No 1545-0047

2015

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

Name of the organization
AMERICANS FOR TAX REFORM

Employer identification number

52-1403587

	52-1403587			
Pa	rt I Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items — Housing allowance or residence for personal use			
	☐ Travel for companions ☐ Payments for business use of personal residence			
	Tax idemnification and gross-up payments			
	☐ Discretionary spending account ☐ Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all			
	directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?	2		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III			
	☐ Compensation committee ☐ Written employment contract			
	☐ Independent compensation consultant ☐ Compensation survey or study			
	Form 990 of other organizations Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization	I		
а	Receive a severance payment or change-of-control payment?	4a		No
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		No
c	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
а	The organization?	5a		Νo
b	Any related organization?	5b		No
	If "Yes," on line 5a or 5b, describe in Part III			
5	For persons listed on Form 990, Part VII, Section A, line $1a$, did the organization pay or accrue any compensation contingent on the net earnings of			
а	The organization?	6 a		No
b	Any related organization?	6b		Νo
	If "Yes," on line 6a or 6b, describe in Part III			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7		No
В	Were any amounts reported on Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III			N.o.
		8		No
7	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations	۱		

Page 2

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the

instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		(B) Breakdown of	f W-2 and/or 1099-MIS	SC compensation	(C) Retirement and	` '	(E) Total of columns	
		Base (ı) compensation	(ii) Bonus & incentive compensation	(III) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	column(B) reported as deferred on prior Form 990
1 GROVER G NORQUIST PRESIDENT	(i)	150,000	0	0	5,000	29,279	184,279	0
	(ii)	100,000	0	0	3,333	19,519	122,852	0
3 CURTOTORUED BUTLER		102.000	, and the second					

2 CHRISTOPHER BUTLER 102,900 4,116 21,472 128,488 CHIEF OF STAFF

44,100 9,202 1,764 55,066 (ii)

3 JOHN KARTCH 56,250 2,250 12,167 70,667 DIRECTOR OF

COMMUNICATIONS

68,750 2,750 14,871 86,371 (ii)

Return Reference	Explanation
Provide the information, explanation, or	descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information
Part IIII Supplemental Inform	nation
Schedule J (Form 990) 2015	Page 3

Schedule J (Form 990) 2015

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SCHEDUL	ΕΛ	Sunnlament	tal Informatio	on to Form 990 or 9	90.EZ	OMB No 1545-0047		
(Form 990 or EZ) Department of the T	ions on on. actions is at	2016 Open to Public Inspection						
Internal Revenue Se Name of the org AMERICANS FOR T					Employer identi 52-1403587	fication number		
990 Schedul	e O, Supp	lemental Informatio	n					
Return Reference	Explanation							
FORM 990, PART VI, SECTION A, LINE 8B	N/A - THE	BOARD DOES NOT HAV	/E COMMITTEES					

Return Explanation
Reference

990 Schedule O, Supplemental Information

FORM 990, CHAIRMAN OF BOARD, CHIEF OF STAFF, AND VP OF FINANCE AND OPERATIONS ALL REVIEW THE 990
PART VI,
SECTION B,
LINE 11B

Return Explanation Reference

990 Schedule O, Supplemental Information

ALL NEW EMPLOYEES AND BOARD MEMBERS ARE ASKED TO SIGN A STATEMENT INDICATING THEY ARE FAMI FORM 990. PART VI. LIAR WITH THE POLICY PRESIDENT AND CHIEF OF STAFF PERSONALLY MONITOR ACTIVITIES OF EMPLOY EES TO ASSURE COMPLIANCE IN ADDITION. THE PRESIDENT AND/OR CHIEF OF STAFF HOLD WEEKLY STA SECTION B. LINE 12C FE MEETINGS WITH EACH DEPARTMENT WHERE THEY ARE ABI E TO SCRUTINIZE FOR ANY VIOLATION OF TH

F POLICY

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15	BEFORE MAKING RECOMMENDATIONS TO THE BOARD, THE CHIEF OF STAFF OBTAINS 990S FROM ALL WASHI NGTON-DC BASED SIMILAR ORGANIZATIONS COMPENSATION IS COMPARED WITH OTHER ORGANIZATIONS IN ADDITION, METRICS SUCH AS PRESS APPEARANCES, QUOTES, PUBLIC EFFECTIVENESS METRICS (SUCH AS POLITICAL MAGAZINE RANKINGS) ARE TAKEN INTO ACCOUNT BEFORE A RECOMMENDATION IS MADE THE ESE METRICS ARE DISCUSSED WITH THE BOARD BEFORE THE BOARD APPROVES ANY COMPENSATION ADJUST MENT DECISIONS FOR THE PRESIDENT THESE POLICIES WILL BE APPLIED TO FUTURE DECISIONS THE BOARD MAKES REGARDING KEY EMPLOYEES AS DEFINED BY THE 990

Return Explanation
Reference

990 Schedule O, Supplemental Information

FORM 990, PART VI, SECTION C, LINE 19

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493319088977 OMB No 1545-0047 **SCHEDULE R Related Organizations and Unrelated Partnerships 2016** (Form 990) ► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. ► Attach to Form 990. ▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990. Open to Public Department of the Treasury Inspection Internal Revenue Service Name of the organization **Employer identification number** AMERICANS FOR TAX REFORM 52-1403587 Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33. Part I **(f)** Direct controlling (a)
Name, address, and EIN (if applicable) of disregarded entity **(b)** Primary activity (c) Legal domicile (state (d) (e) End-of-year assets Total income or foreign country) entity

Part II Identification of Related Tax-Exempt Organiz related tax-exempt organizations during the tax yo	z ations Complete if the or ear.	ganization answered	l "Yes" on Form 990), Part IV, line 34 be	cause it had one or	more	
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	Section (13) cor enti	512(b) ntrolled ity?
(1)AMERICANS FOR TAX REFORM FOUNDATION (ATRF) 722 12TH STREET NW 4TH FLOOR	NON-PROFIT	DC	501(C)(3)	PUBLIC CHARITY		Yes	No No
WASHINGTON, DC 20005 52-1400492							
For Paperwork Reduction Act Notice, see the Instructions for F	orm 990.				Schedule R (Form	990) 20)16

		1 // // //	1 4 5 1		1 45	1 40	1 .			1 ()	1 4		
(a) Name, address, and EIN of related organization		(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	Predominant income(related unrelated, excluded from tax under sections 512-	Share of total income		(H Disprop alloca	rtionate	Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	mana	ral or aging ner?	(k) Percenta ownersh
					514)			Yes	No		Yes	No	
											1	1 1	
Identification of Related Organiza because it had one or more related or						zation ansv	vered "Yes	" on Fo	orm 9!	90, Part IV,	line	34	
		a corporation	(c) egal micile or foreign	st during th	(d) controlling entity Typ (C co	(e)	vered "Yes (f) Share of total income	Share	(g) of end- year assets	(1	ı) ntage	Se (1	(I) ection 512 3) control entity?
because it had one or more related or (a) Name, address, and EIN of	rganizations treated as	a corporation	on or trus (c) egal micile	st during th	(d) controlling entity Typ (C co	(e) e of entity orp, S corp,	(f) Share of total	Share	(g) of end- year	of- Perce	ı) ntage	Se (1	control
because it had one or more related or (a) Name, address, and EIN of	rganizations treated as	a corporation	(c) egal micile or foreign	st during th	(d) controlling entity Typ (C co	(e) e of entity orp, S corp,	(f) Share of total	Share	(g) of end- year	of- Perce	ı) ntage	Se (1	3) control entity?
because it had one or more related or (a) Name, address, and EIN of	rganizations treated as	a corporation	(c) egal micile or foreign	st during th	(d) controlling entity Typ (C co	(e) e of entity orp, S corp,	(f) Share of total	Share	(g) of end- year	of- Perce	ı) ntage	Se (1	3) control entity?
because it had one or more related or (a) Name, address, and EIN of	rganizations treated as	a corporation	(c) egal micile or foreign	st during th	(d) controlling entity Typ (C co	(e) e of entity orp, S corp,	(f) Share of total	Share	(g) of end- year	of- Perce	ı) ntage	Se (1	3) control entity?
because it had one or more related or (a) Name, address, and EIN of	rganizations treated as	a corporation	(c) egal micile or foreign	st during th	(d) controlling entity Typ (C co	(e) e of entity orp, S corp,	(f) Share of total	Share	(g) of end- year	of- Perce	ı) ntage	Se (1	3) control entity?

Schedule R (Form 990) 2016		P	age 3
Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.			
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule		Yes	No
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity	1a	3	No
b Gift, grant, or capital contribution to related organization(s)	11)	No
c Gift, grant, or capital contribution from related organization(s)	10		No
d Loans or loan guarantees to or for related organization(s)	10	d Yes	
e Loans or loan guarantees by related organization(s)	16	2	No
f Dividends from related organization(s)	11	f	No
g Sale of assets to related organization(s)	19	3	No
h Purchase of assets from related organization(s)	11	1	No
i Exchange of assets with related organization(s)	11	i	No
j Lease of facilities, equipment, or other assets to related organization(s)	1	i L	No
k Lease of facilities, equipment, or other assets from related organization(s)	11	۲	No
l Performance of services or membership or fundraising solicitations for related organization(s)	11	1	No
m Performance of services or membership or fundraising solicitations by related organization(s)	1r	n	No
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	11	n Yes	
o Sharing of paid employees with related organization(s)	. 10	Yes	
p Reimbursement paid to related organization(s) for expenses	1 ₁)	No
q Reimbursement paid by related organization(s) for expenses	10	Yes	
r Other transfer of cash or property to related organization(s)	<u>1</u> 1	r	No
${f s}$ Other transfer of cash or property from related organization(s)	15	5	No
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction through	esholds		
(a) (b) (c) Name of related organization Transaction Amount involved Methology (a-s)	(d) od of determining amouni	t involve	d

k	: Lease of facilities, equipment, or other assets from related organization(s)		1k		No
1	Performance of services or membership or fundraising solicitations for related organization(s)		11		No
m	n Performance of services or membership or fundraising solicitations by related organization(s)		1m	,	No
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)		1n	Yes	
0	Sharing of paid employees with related organization(s)		10	Yes	
р	Reimbursement paid to related organization(s) for expenses		1 p		No
q	Reimbursement paid by related organization(s) for expenses		1 q	Yes	
r	Other transfer of cash or property to related organization(s)		1r		No
s	Other transfer of cash or property from related organization(s)		1s		No
2	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relati	tionships and transaction thresholds			
	(a) (b) Name of related organization An type (a-s)	(c) (d) mount involved Method of determining	amount	ınvolved	
(1) AM	MERICANS FOR TAX REFORM FOUNDATION Q	1,487,506			
(2) AM	MERICANS FOR TAX REFORM FOUNDATION D	11,423,681			

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity	(d) Predominant Income (related, unrelated, excluded from tax under sections 512- 514)	Ar or	(e) e all partners section 501(c)(3) ganizations?	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtiona allocations?	ite	(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General c managin partner?	or g	(k) Percentage ownership
İ		514)	Yes	No	ļ ,		Yes	No		Yes	No	
									Schedul	e R (Form	1 990	0) 2016

